DEPARTMENT OF THE NAVY
ENGINEERING FIELD ACTIVITY, NORTHEAST
NAVAL FACILITIES ENGINEERING COMMAND
10 INDUSTRIAL HIGHWAY
MAIL STOP, #82
LESTER, PA 19113-2090

IN REPLY REFER TO
1650
Code 09W/JC
30 APR 2001

From: Commanding Officer, Engineering Field Activity, Northeast Naval Facilities Engineering Command, Lester, PA
To: Distribution

Subj: LETTER OF APPRECIATION

Encl: (1) SBA ltr of 2 Jan 01

1. Enclosure (1) is forwarded with pleasure.

2. I extend my personal appreciation for an outstanding job. With your dedicated support, during FY00, the Command obligated almost $100M with small businesses and achieved or made significant progress toward achieving almost all Naval Facilities Engineering Command small business goals. These accomplishments would not have been possible without your inspirational support of the Command's Small Business Program. Such impressive performance reflects great credit on your department, Engineering Field Activity, Northeast, and the Navy. Well done!

J. W. ZORICA

U.S. GOVERNMENT

SMALL BUSINESS ADMINISTRATION

January 2, 2001

Captain J. W. Zorica, CEC
Commanding Officer
Northern Division
Naval Facilities Engineering Command
10 Industrial Highway, Mail Stop #82
Lester, PA 19113

Dear Captain Zorica:

Over the last several years, we have witnessed unprecedented change in how the Government conducts its business. Electronic commerce, reverse auctioning, increased use of schedule contracts and purchase cards, and a vast array of other innovations designed to "streamline" the acquisition process have all emerged in a relatively short span of time. These powerful influences, combined with serious budget cuts and an ever shrinking pool of qualified procurement professionals, have dramatically transformed the Government contracting landscape.

Although many of these reforms have contributed to overall efficiency, some have erected new obstacles to small businesses striving to compete as prime contractors. For example, pressure to reduce the volume of contract actions has provided many agencies with incentive to further consolidate or "bundle" requirements. In many cases, the resulting contracts are well beyond the scope of what small business contractors can reasonably handle. This, along with other actions geared to generating real or imagined efficiencies in the procurement process, has placed new demands on small business specialists, contracting officers, and other officials concerned with preserving the industrial base of small business contractors capable of competing for Government contracts.

Fortunately, despite these many new challenges, there are still those in Federal service possessed of the talent and tenacity necessary to help insure that the small business community maintains a firm foothold in the Government marketplace. My purpose in writing this letter is to formally recognize the following NORTHDIV employees who have demonstrated a true commitment to protecting the interests of our nation's small businesses:

Patricia Ring, OIC, Willow Grove
Adam Ginther, OIC, Earle
Betty Ann Staab, OIC Philadelphia

Beverly Dutra, OIC, Newport
James Nihoff, OIC, Mechanicsburg
Alvaretto Fortuna, OIC, Brunswick
Mabel SooHoo, OIC, New London
Lizbeth Cummings, OIC, Portsmouth
Frances Buzzetta, OIC, Lakehurst
Bonnie Price, OIC, Lakehurst
Jackie Johnson, OIC, Winter Harbor
LuAnn Caruso, Director, Support Division
Gail Thomsen, Director, New England Team
David Petrone, Legal Counsel
Deborah Orr, Procurement Technician
Allison Tibbetts, Procurement Technician, OIC, Maine North
Carol Hall, Contract Specialist, OIC, Mechanicsburg
Christine McDonough, Purchasing Agent, OIC, Lakehurst

These dedicated employees have contributed immeasurably to the many achievements of NORTHDIV on behalf of small business over the past fiscal year. Through their cooperation and hard work, a number of innovative procurement strategies were implemented which afforded 8(a), small disadvantaged, and women-owned businesses unique opportunities to participate as NORTHDIV prime contractors.

On behalf of the U.S. Small Business Administration and the small business community, I commend them for their outstanding service to the Government and to the nation. With continuing support from employees such as these, the Federal Small Business Program will remain a viable force in Government contracting.

Sincerely,

Ms. Luz A. Hopewell
Associate Administrator
for Government Contracting

DEPARTMENT OF THE NAVY
ENGINEERING FIELD ACTIVITY, NORTHEAST
NAVAL FACILITIES ENGINEERING COMMAND
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Encl: (1) SBA ltr of 2 Jan 01

1. Enclosure (1) is forwarded with pleasure.

2. I extend my personal appreciation for an outstanding job. Your contribution to the team effort that awarded four 8(a) Environmental Multiple Award Contracts (EMAC) is noted with great pride. This contract represents the first EMAC reserved exclusively for 8(a) firms. Such impressive performance reflects great credit on your department, Engineering Field Activity, Northeast, and the Navy. Well done!

J. W. Zorica

J. W. ZORICA

Distribution:
Michele Donnelly
David Rule
George Shirley
John Fidler
Christi Davis
Deborah Felton
Margie Flanagan
Kenneth Homick

U.S. GOVERNMENT
SMALL BUSINESS ADMINISTRATION

January 2, 2001

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Michele Donnelly, Contract Specialist
David Rule, Contracting Officer; Chair, Source Selection Board

George Shirley, Source Selection Board
John Fidler, Chair, Price Evaluation Board
Christi Davis, Co-Chair, Technical Evaluation Board
Deborah Felton, Co-Chair, Technical Evaluation Board
Margie Flanagan, Administrative Support
Kenneth Homick, Legal Counsel

Working as a team, these dedicated employees developed an innovative procurement strategy that succeeded in awarding four 8(a) Environmental Multiple Award Contracts (EMAC) using best value source selection procedures to four different 8(a) firms. Each contract was valued at $15 million over five years. This was the first EMAC award reserved exclusively for 8(a) contractors. Thanks to the assistance provided by the staff, all of the 8(a) contractors also benefited from the experience of having participated in the best value source selection process. The exercise will no doubt contribute to their ability to compete for future contracts of this kind.

On behalf of the U.S. Small Business Administration and the small business community, I commend them for their outstanding service to the Government and to the nation. With continuing support from employees such as these, the Federal Small Business Program will remain a viable f in Government contracting.

Sincerely,

Ms. Luz A. Hopewell
Associate Administrator
for Government Contracting

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Subj: LETTER OF APPRECIATION

Encl: (1) SBA ltr of 2 Jan 01

1. Enclosure (1) is forwarded with pleasure.

2. I extend my personal appreciation for an outstanding job. Your contribution to the team effort that awarded five regional indefinite quantity Architect-Engineering contracts is noted with great pride. This contract represents the first contract of its kind ever reserved exclusively for small business. Such impressive performance reflects great credit on your department, Engineering Field Activity, Northeast, and the Navy. Well done!

J. W. ZORICA

Distribution:
Marie Phillips
Marilyn Colot
James Root
Robert Gorman
Sheila Brown
Alice Haines
Joseph Pisarek

U.S. GOVERNMENT
SMALL BUSINESS ADMINISTRATION

January 2, 2001

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Marie S. Phillips, Contract Specialist
Marilyn Colot, Deputy Director, Contracts Department

James Root, Team Leader/Chair, Slate/Selection Board
Robert Gorman, Slate/Selection Board
Mark Schultz, Slate/Selection Board (OIC, New London)
Sheila Brown, Administrative Support
Alice Haines, Administrative Support
Joseph Pisarek, Activity Operations Head

Working as a team, these dedicated employees succeeded in awarding five IDQ A/E contracts to five different small business firms in FY 2000. The contracts, with maximum values of $5 million each, represented the first contracts of their kind ever reserved exclusively for small business participation by the Command.

On behalf of the U.S. Small Business Administration and the small business community, I commend them for their outstanding service to the Government and to the nation. With continuing support from employees such as these, the Federal Small Business Program will remain a viable force in Government contracting.

Sincerely,

Ms. Luz A. Hopewell
Associate Administrator
for Government Contracting

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Encl: (1) SBA ltr of 2 Jan 01

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2. I extend my personal appreciation for an outstanding job. Your contribution to the team effort that awarded four 8(a) Multiple Award Construction Contracts (MACC) is noted with great pride. This contract represents the first MACC reserved exclusively for 8(a) firms. Such impressive performance reflects great credit on your department, Engineering Field Activity, Northeast, and the Navy. Well done!

J. W. ZORICA

Distribution:
Renee Domurat
Robert G. Smith
Charles McMahon
Frank Braun
Rafael Guttierez
Nina Ferraro
Lucie McDonald

U.S. GOVERNMENT
SMALL BUSINESS ADMINISTRATION

January 2, 2001

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Renee Domurat, Contract Specialist
Robert G. Smith, Director, Contracts Department
Charles McMahon, Chair, Technical Board

Frank Braun, Technical Board
Michael Lawlor, Technical Board (OIC, Lakehurst, NJ)
Bernard Zuba, Source Selection Board (OIC, Lakehurst, NJ)
Rafael Guttierez, Chair, Price Evaluation Board
Nina Ferraro, Chair, Source Selection Board
Lucie McDonald, Legal Counsel

Working together, these dedicated employees fashioned a procurement strategy that succeeded in awarding four 8(a) Multiple Award Construction Contracts (MACC) based upon best value source selection procedures to four different 8(a) firms each valued at $30 million over three years. This was the first MACC award of its type reserved exclusively for 8(a) firms. Over fifty 8(a) companies competed for the work and, thanks to the fine assistance provided by the staff, all of the companies benefited from the experience of having participated in the best value source selection process. The exercise will no doubt contribute to their ability to compete effectively for future contracts of this kind.

On behalf of the U.S. Small Business Administration and the small business community, I commend them for their outstanding service to the Government and to the nation. With continuing support from employees such as these, the Federal Small Business Program will remain a viable force in Government contracting.

Sincerely,

Ms. Luz A. Hopewell
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