



DEPARTMENT OF THE NAVY

NORTHERN DIVISION

NAVAL FACILITIES ENGINEERING COMMAND

10 INDUSTRIAL HIGHWAY

MAIL STOP, #82

LESTER, PA 19113-2090

IN REPLY REFER TO

4380
Code 09J

JAN 24 2000

From: Commanding Officer, Northern Division, Naval
Facilities Engineering Command

To: Distribution

Subj: SMALL BUSINESS PROGRAM

Encl: (1) NORTHNAVFACENCOM FY99 Small Business Goals and
Accomplishments

1. One of the highlights of the 1999 DOD Small Business Training Conference was recognition of NAVFACENCOM's outstanding support of the subject program during FY99. NORTHNAVFACENCOM made significant contributions to the success of NAVFACENCOM by awarding over \$106M or 41.23% of our total obligations to small business prime contractors compared to a goal of 39%. NORTHNAVFACENCOM awarded more than \$21M to 8(a) prime contractors including \$13M using competitive 8(a) procedures. A complete list of goals and accomplishments is provided by enclosure (1).

2. Each field office is commended for providing superb support to our clients while exceeding our goals. Your support of the small business community is commendable and I have every confidence you will continue to seek out and contract with small businesses as you strive for greater success in the future.


J. W. ZORICA

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Lists A, B1, C1

NORTHNAVFACENCOM FY99 SMALL BUSINESS GOALS and ACCOMPLISHMENTS

Prime contractor Goals and Accomplishments

<u>CATEGORY</u>	<u>GOAL</u>	<u>ACCOMPLISHMENT</u>
SMALL BUSINESS	39%	41.32%
SMALL BUSINESS SETASIDES	5%	6.81%
SMALL DISADVANTAGED BUSINESS	12%	11.72%
WOMEN OWNED SMALL BUSINESS	5%	4.39%

Subcontracting Goals and Accomplishments

<u>CATEGORY</u>	<u>GOAL</u>	<u>ACCOMPLISHMENT</u>
SMALL BUSINESS	65%	65%
SMALL DISADVANTAGED BUSINESS	12%	12%
WOMEN OWNED SMALL BUSINESS	5%	15%

Enclosure (1)