

DEFINITION OF ROICC METRICS: Expense vs Income by Field Office

This metric measures the efficiency of people in field offices. Those individual assigned to ROICC offices have PCO and ACO responsibilities for construction and service contracts. This metric is intended to apply to all field offices (not EFDs or Components). The performance period of time covered is one year. The formula for this metric is as follows:

Income from WIP and FIP earned by field office / **Expense** from field office x work centers

A ratio of 1.5 is considered optimum, with a range from 1 to 2 considered satisfactory in this metric.

In the calculation above income is derived by multiplying a standard percentage to WIP (stateside 6%, overseas 6.5%) and FIP (stateside 4%, overseas 4.5%). While this determination of income is the norm for most offices there are special cases that are addressed individually. The income number is then compared with the expenses incurred during the same time period for each field office (expenses are collected by work centers).

In reality income is earned on some construction and service contracts when the work is WIPed or FIPed based on a specific percentage. When this occurs it is referred to as income bearing work. However, at most field offices a lot of the work is called non-income, or centrally funded because our command is mission funded to oversee the work in contracts that use this funding. Our (done at the NAVFAC level) income is decided years in advance and does not usually change with the amount of non-income WIP or FIP that is executed. Expenses are limited to obligations loaded in FIS during the year.

FY 2001 LANTDIV FIELD OFFICE INCOME/EXPENSE

	Income/ Expense
	\$/\$
EFA CHES	2.60
EFA MED	1.20
EFA NORTH EAST	1.48
LANTDIV HQ	1.86

1. Please refer to individual component sheets for copious notes.
2. There could be some significant differences in what is included as field office expenses between components.

FY 2001 LANTDIV HQ FIELD OFFICE INCOME/EXPENSE

	Income/ Expense
	\$/ \$
Norfolk	1.71
NNSY	1.60
LCreek	0.90
Oceana	2.71
Yorktown	1.41
LANTOPs MidAtlantic SubTotal	1.72
Jax	2.61
Cher Pt	1.56
LANTOPs NorthCarolina Subtotal	2.23
Azores	1.18
GTMO	1.42
Iceland	2.54
Puerto Rico	1.74
LANTOPs Non-Conus Subtotal	1.84
Total LANTDIV HQ ROICCs	
Sums & Averages	1.86

1. Excludes IT expenses and other expenses paid out of the command work centers.
2. Excludes support from other work centers. Including temporary duty assignments. Occurs frequently at GTMO.
3. Argentia figures are not included above since there is no WIP or FIP target.
4. Expenses for a field office is based on ALL obligations to the work center. This includes office renovations and other costs that really should be amortized.
5. Figures include all FY 01 \$ spent for contract labor which frequently include work into the next fiscal year.
6. WIP SIOH Rate - AD=6%
7. FIP SIOH Rate - AF=4%
8. Salaries and other expenses have NOT been normalized.
9. Military labor costs are included at \$60K each (average)

FY 2001 EFA CHES FIELD OFFICE INCOME/EXPENSE

Income/ Expense

\$/ \$

USNA	3.62
BETH	2.19
Dahlgren	2.29
IND HD	2.70
PAX	3.05
Quantico	2.92
NDW	2.01
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Total EFA CHES ROICCs Sums & Averages	2.60

1. CBRC & CNRL work center figures are included with NDW
2. Excludes IT expenses and other expenses paid out of the command work centers.
3. Excludes support from other work centers. Including temporary duty assignments.
4. Expenses for a field office is based on ALL obligations to the work center. This includes office renovations and other costs that really should be amortized.
5. WIP SIOH Rate - AD=6%
6. FIP SIOH Rate - AF=4%
7. Salaries and other expenses have NOT been normalized.
- 8. Missing contract labor data!**
9. Military labor costs are included at \$60K each (average)

FY 2001 EFA NE FIELD OFFICE INCOME/EXPENSE

	Income/ Expense
	\$\$
CT.NLON	1.71
Northern Maine	1.69
NH.PORTS	1.53
New Jersey	1.33
Eastern Pensylvania	1.16
PA.MECH	0.95
RI.NWPT	1.77
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Total EFA NE ROICCs Sums & Averages	1.48

1. Excludes IT expenses and other expenses paid out of the command work centers.
2. Excludes support from other work centers. Including temporary duty assignments.
3. Expenses for a field office is based on ALL obligations to the work center. This includes office renovations and other costs that really should be amortized.
4. WIP SIOH Rate - AD=6%
5. FIP SIOH Rate - AF=4%
6. Salaries and other expenses have NOT been normalized.
7. Military labor costs are included at \$60K each (average)

FY 2001 EFA MED FIELD OFFICE INCOME/EXPENSE

Income/ Expense

\$/ \$

Cairo	0.34
Bahrain	1.30
Souda Bay	0.86
London	0.51
Rota	1.16
Sigonella	1.10
La Maddalena	1.08
Southern Italy	1.29
Northen Italy	1.71

Total EFA MED ROICCs Sums & Averages	1.20
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1. Excludes IT expenses and other expenses paid out of the command work centers.
2. Excludes support from other work centers. Including temporary duty assignments.
3. Expenses for a field office is based on ALL obligations to the work center. This includes office renovations and other costs that really should be amortized.
4. WIP SIOH Rate - AD=6.5%
5. FIP SIOH Rate - AF=4.5%
6. Salaries and other expenses have NOT been normalized.
- 7. Missing contract labor data!**
8. Military labor costs are included at \$60K each (average)