



DEPARTMENT OF THE NAVY

OFFICER IN CHARGE OF CONSTRUCTION
UNITED STATES NAVAL ACADEMY
ENGINEERING FIELD ACTIVITY, CHESAPEAKE
181 WAINWRIGHT ROAD
ANNAPOLIS, MARYLAND 21402-5013

IN REPLY REFER TO:

18 February 1998

Small Business Administration
Baltimore District Office
City Crescent Bldg. 6th Floor
10 S. Howard Street
Baltimore, MD 21201

N62477-96-D-0693, GROUNDS MAINTENANCE SERVICES AT THE U.S. NAVAL ACADEMY COMPLEX, ANNAPOLIS, MD.

Gentlemen:

The Source Selection Authority, Engineering Field Activity, Chesapeake, has determined that the offer submitted by EPES Building Maintenance Co. Inc. is the best value to the Government and accepts Contract Line Items 0001 through 0010 in the amount of \$5,669,279.25. The award amount for the Base Year; CLIN 0001 and 0002, is \$1,133,855.85. The period of performance is 01 March 1998 through and including 28 February 1999.

Enclosed are six copies of the contract for your signature. Also enclosed are the Representations and Certifications, and the Source Selection Decision Document.

Mr. Burton should contact Ms. Eileen Pierce at (410)293-1041 for the purpose of arranging a pre-performance conference to discuss various base regulations and contract administrative procedures. Please contact nie at (410)293-3165 if you have any questions or require additional information.

Sincerely,

A handwritten signature in cursive script that reads "Cindy A. Dukes".

Cindy A. Dukes
CONTRACTING OFFICER

2. CONTRACT NO. **N62477-96-D-0693** 3. SOLICITATION NO. **N62477-96-R-0693** 4. TYPE OF SOLICITATION
 SEALED BID (IFB)
 NEGOTIATED (RFP) DATE ISSUED **12 NOV 1997** 6. REQUISITION/PURCHASE NO.

ISSUED BY **RESIDENT OFFICER IN CHARGE OF CONSTRUCTION** CODE **1**
WAINWRIGHT ROAD HALLIGAN HALL
U.S. NAVAL ACADEMY
ANNAPOLIS, MD 21402-5013 8. ADDRESS OFFER TO (If other than Item 7)

NOTE: In sealed bid solicitations "offer" and "offeror" mean "bid" and "bidder".

SOLICITATION

9. Sealed offers in original and 3 copies for furnishing the supplies or services in the Schedule will be received at the place specified in Item 8, or if handcarried, in the depository located in **HALLIGAN HALL, ROICC, USNA** until **2:00** local time **12 DEC 1997**
 (Hour) (Date)

CAUTION - LATE Submissions, Modifications, and Withdrawals: See Section L, Provision No. 52.214-7 or 52.215-10. All offers are subject to all terms and conditions contained in this solicitation.

10. FOR INFORMATION CALL: A. NAME **CINDY A. DUKES** B. TELEPHONE NO. (Include area code) (NO COLLECT CALLS) **(410)293-3165**

11. TABLE OF CONTENTS

(✓) SEC.	DESCRIPTION	PAGE(S)	(✓) SEC.	DESCRIPTION	PAGE(S)
PART I - THE SCHEDULE			PART II - CONTRACT CLAUSES		
X A	SOLICITATION/CONTRACT FORM	1	I	CONTRACT CLAUSES	I-16
X B	SUPPLIES OR SERVICES AND PRICES/COSTS	1-27	PART III - LIST OF DOCUMENTS, EXHIBITS AND OTHER ATTACH.		
X C	DESCRIPTION/SPECS./WORK STATEMENT	1-31	J	LIST OF ATTACHMENTS	I-36
D	PACKAGING AND MARKING		PART IV - REPRESENTATIONS AND INSTRUCTIONS		
X E	INSPECTION AND ACCEPTANCE	1-6	K	REPRESENTATIONS, CERTIFICATIONS AND OTHER STATEMENTS OF OFFERORS	1-15
X F	DELIVERIES OR PERFORMANCE	1-2			
X G	CONTRACT ADMINISTRATION DATA	1-4	L	INSTRS., CONDS., AND NOTICES TO OFFERORS	1-11
X H	SPECIAL CONTRACT REQUIREMENTS	1-2	M	EVALUATION FACTORS FOR AWARD	1-5

OFFER (Must be fully completed by offeror)

NOTE: Item 12 does not apply if the solicitation includes the provisions at 52.214-16, Minimum Bid Acceptance Period.
 In compliance with the above, the undersigned agrees, if this offer is accepted within 90 calendar days (60 calendar days unless a different period is inserted by the offeror) from the date for receipt of offers specified above, to furnish any or all items upon which prices are offered at the price set opposite each item, delivered at the designated point(s), within the time specified in the schedule.

13. DISCOUNT FOR PROMPT PAYMENT (See Section I, Clause No. 52-232-8) 10 CALENDAR DAYS 1 % 20 CALENDAR DAYS % 30 CALENDAR DAYS % CALENDAR DAYS %
 14. ACKNOWLEDGMENT OF AMENDMENTS (The offeror acknowledges receipt of amendments to the SOLICITATION for offerors and related documents numbered and dated:
 AMENDMENT NO. DATE AMENDMENT NO. DATE
 0001 21 NOV 1997 0003 11 DEC 1997
 0002 26 NOV 1997

15A. NAME AND ADDRESS OF OFFEROR: **EPES Building Maintenance Co., Inc.**
580 Bellerive Drive, Suite 5d
Annapolis, Maryland 21401
"DUNS" 18-724-3241 CODE **OPEA4** FACILITY
 16. NAME AND TITLE OF PERSON AUTHORIZED TO SIGN OFFER (Type or print) **Stephen J. Burton, President**
 15B. TELEPHONE NO. (Include area code) **(410)974-4426** 15C. CHECK IF REMITTANCE ADDRESS IS DIFFERENT FROM ABOVE - ENTER SUCH ADDRESS IN SCHEDULE. 17. SIGNATURE *[Signature]* 18. OFFER DATE **12-12-97**

AWARD (To be completed by Government)

19. ACCEPTED AS TO ITEMS NUMBERED **See Page 2** 20. AMOUNT **See Page 2** 21. ACCOUNTING AND APPROPRIATION **PW#6MS021**
AA 1781804 11L0 000 00161 0 68892 2D
C50081 001618G41NQ \$797,145.70
 22. AUTHORITY FOR USING OTHER THAN FULL AND OPEN COMPETITION: 10 U.S.C. 2304(c) () 41 U.S.C. 253(c) () 23. SUBMIT INVOICES TO ADDRESS SHOWN IN ITEM **See Block 24**
 24. ADMINISTERED BY (If other than Item 7) CODE **1** 25. PAYMENT WILL BE MADE BY **N68894** CODE
Resident Officer In Charge of Construction
181 Wainwright Road, Halligan Hall
U.S. Naval Academy, Annapolis, MD 21402
 NAME OF CONTRACTING OFFICER (Type or print) 27. UNITED STATES OF AMERICA 28. AWARD DATE
 (Signature of Contracting Officer)

IMPORTANT - Award will be made on this Form, or on Standard Form 26, or by other authorized official written notice.

**GROUND MAINTENANCE SERVICES AT THE U.S. NAVAL ACADEMY
COMPLEX, ANNAPOLIS, MD**

BLOCK #19: Items Accepted:

1. Contract Line Items 0001 through 0010 and Amendments 0001-0003
2. Technical Proposal and Cost Proposal submitted in response to RFP N62477-96-R-0693, dated 12 November 1997 with Amendments 0001, 0002 and 0003

BLOCK #20: TOTAL AMOUNT 0001 & 0002 – NOT TO EXCEED \$1,133,855.85

The Contract Base Period performance of work is 01 March 1998 to 28 February 1999.

Pages B-2 & B-3, Contract Line Item 0001: \$797,145.70, Schedule of Firm Fixed Price Work; Base Year

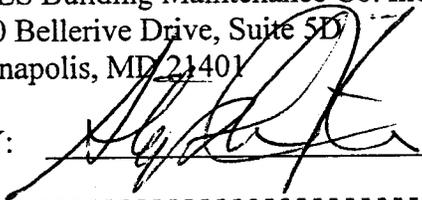
Pages B-4, 5, & 6, Contract Line Item 0002: \$336,710.15, Schedule of Indefinite Quantity Work; Base Year

TRIPARTITE SIGNATURE PAGE

SUBCONTRACTOR:

EPES Building Maintenance Co. Inc.
580 Bellerive Drive, Suite 500
Annapolis, MD 21401

BY: _____



2/18/98

PRIME CONTRACTOR:

U.S. Small Business Administration
Baltimore District Office, City Crescent Bldg. 6th Floor
10 S. Howard Street
Baltimore, Md. 21201

BY: _____


Lyrdia P. Smith
CONTRACTING OFFICER

2/25/98

CONTRACTING OFFICE:

Resident Officer In Charge of Construction
181 Wainwright Road, Halligan Hall
U.S. Naval Academy
Annapolis, MD 21402

BY: _____


A.D. AYARS, JR.
CAPT; CEC, USN
CONTRACTING OFFICER

2/27/98